

# Commercialization of Green Technologies: Experience of Indonesian Institute of Sciences

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# Outline

## Pengantar

- LIPI dan STP

## Brief Review STP

## STP LIPI

- Ekosistem
- Perkembangan
  - Tahun 2015 dan Tahun 2016-2019

## Penutup

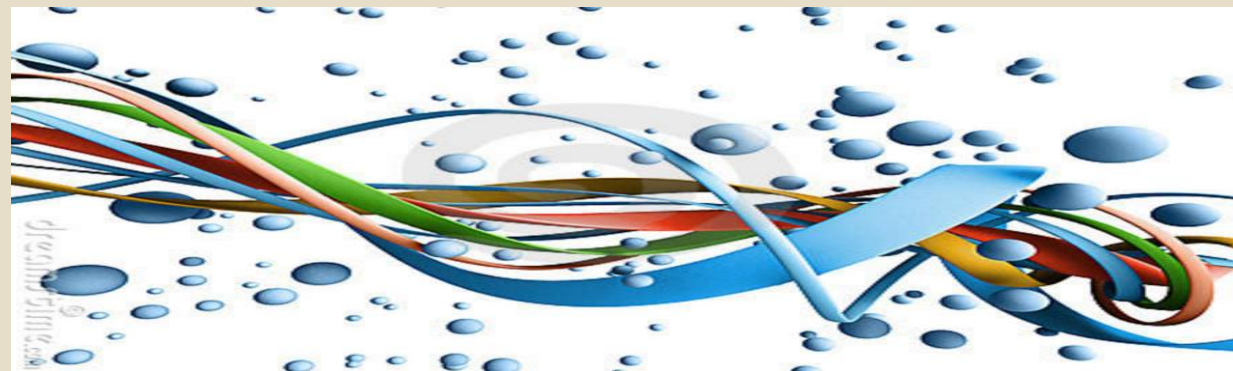
*“Introduction  
to LIPI in  
Brief”*

**Cibinong STP  
LIPI**

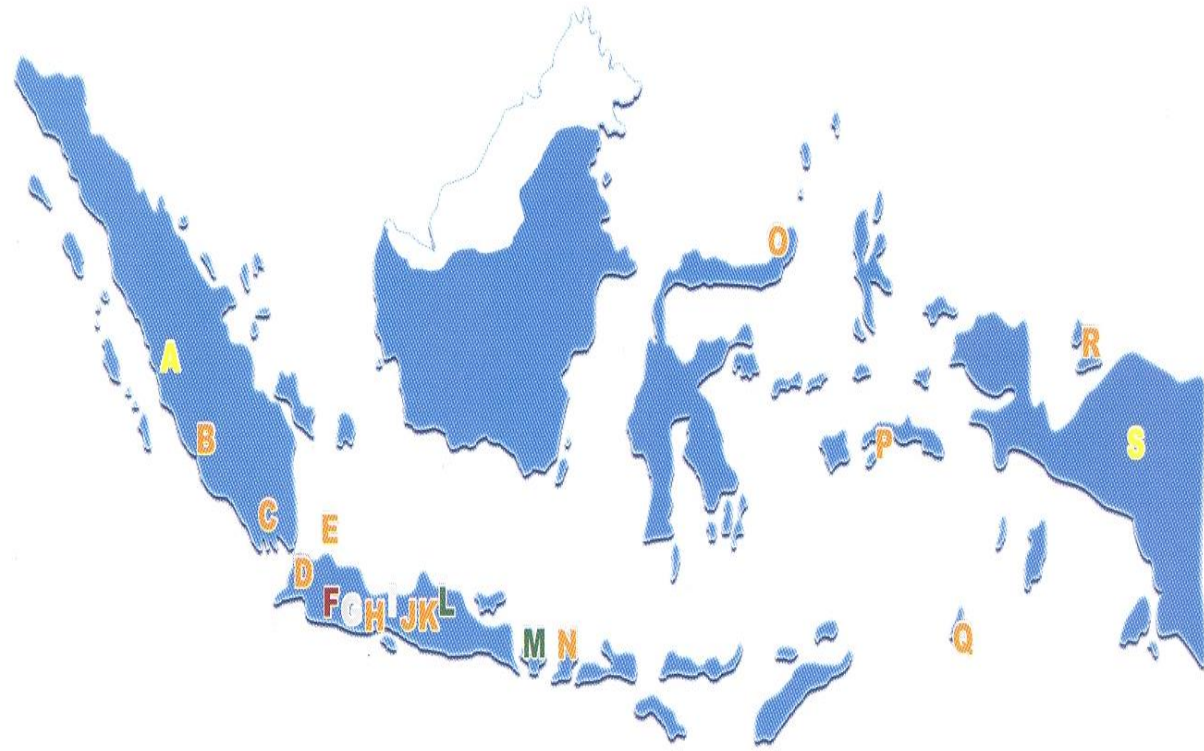


**Indonesian  
initiative on STP**

**Kegiatan Alih  
Teknologi  
LIPI**



# INTRODUCTION TO LIPI



- 26 R&D Centers (Technical Sciences, Life Sciences, Social and Humanities, Scientific Services, Earth Sciences)
- 18 Technical Implementation Units
- Managing 4 botanical gardens

**I** Bandung, P2 Geoteknologi; P2 Fisika; P2 Kimia; P2 Informatika; P2 Tenaga Listrik dan Mekatronik; P2 Elektronika dan Telekomunikasi; UPT Balai Informasi Teknologi; UPT Balai Pengembangan Instrumentasi; UPT Loka Pengembangan Instrumentasi; UPT Loka Pengembangan Signal dan Navigasi.  
*Bandung, RC for Geotechnology; RC for Informatics; RC for Electrical Power and Mechatronics; RC for Electronics Telecommunication; TIU Information Technology; Instrumentation Development; TIU for Signal and Navigation*

**J** UPT Balai Informasi dan Konservasi Kebumihan, Karang Sambung, Jawa Tengah  
*TIU Karang Sambung, Central Java*

**K** UPT Balai Pengembangan Proses Teknologi Kimia  
*TIU Gunung Kidul, Central Java*

**L** UPT Balai Konservasi Tumbuhan Kebun Raya, Purwodadi  
*TIU Purwodadi Botanical Garden*

**M** UPT Balai Konservasi Tumbuhan Kebun Raya Eka Karya Bali  
*TIU Bedugul Botanical Garden*

**N** UPT Loka Pengembangan Bio Industri Laut Mataram  
*TIU Mataram*

**O** UPT Loka Konservasi Biota Laut Bitung, Sulawesi Utara  
*TIU Bitung*

**P** UPT Balai Konservasi Biota Laut Ambon, Maluku  
*TIU Ambon*

**Q** UPT Loka Konservasi Biota Laut Tual, Maluku Tenggara  
*TIU Tual*

**R** UPT Loka Konservasi Biota Laut Biak, Irian Jaya  
*TIU Biak*

**S** Stasiun Wamena  
*Wamena Station*

**A** Stasiun Maninjau, Sumatera Barat  
*Maninjau Station, West Sumatera*

**B** Unit Pelaksana Teknis (UPT) Loka Uji Teknik Penambangan dan Mitigasi Bencana Liwa, Lampung Barat  
*Technical Implementation Unit (TIU) for Mines and Geological Hazard Mitigation Liwa, West Lampung*

**C** UPT Balai Pengolahan Mineral Lampung  
*TIU Mineral Lampung*

**D** UPT Loka Uji Teknik Penambangan, Jampang Kulon  
*TIU Jampang Kulon*

**E** UPT Loka Pengembangan Kompetensi SDM Oseanografi, Pulau Pari  
*TIU Pari Island*

**F** Jakarta dan Serpong. Pusat Inovasi; Pusat Penelitian (P2) Oseanografi; P2 Kemasyarakatan dan Kebudayaan; P2 Ekonomi; P2 Politik; P2 Kependudukan; P2 Sumber Daya Regional; Kantor Pusat dan Biro; Inspektorat; P2 Perkembangan IPTEK; Pusat Dokumentasi dan Informasi Ilmiah; Pusat Penelitian Sistem Mutu dan Teknologi Pengujian; Balai Media dan Reproduksi; P2 Metalurgi; P2 Kalibrasi, Instrumentasi, dan Metrologi; P2 Kimia; P2 Fisika.

*Jakarta and Serpong. Center for Innovation; RC for Oceanography; RC for Society and Culture; RC for Politics; RC for Population; RC for Regional Resources; Head Office and Bureau; Inspectorate; RC for Development of Science and Technology; RC for Quality System and Testing Technology; TIU LIPI Press; RC for Metallurgy; RC for Calibration, Instrumentation, and Metrology; RC for Chemistry; RC for Physics.*

**G** Cibinong dan Bogor. P2 Biologi; P2 Bioteknologi; P2 Limnologi; Pusat Pembinaan, Pendidikan, dan Pelatihan Peneliti; Pusat Konservasi Tumbuhan Kebun Raya Bogor; UPT Balai Penelitian dan Pengembangan Biomaterial; UPT Balai Konservasi Tumbuhan Kebun Raya Cibodas

*Cibinong and Bogor. RC for Biology; RC for Biotechnology; RC for Limnology; The National Training and Education Center for Researcher Development; Center for Plant Conservation Bogor Botanical Garden; TIU for Biomaterial; TIU Cibodas Botanical Garden.*

**H** UPT Balai Besar Pengembangan Teknologi Tepat Guna, Subang  
*TIU for Development of Appropriate Technology, Subang*



## WHY STP LIPI

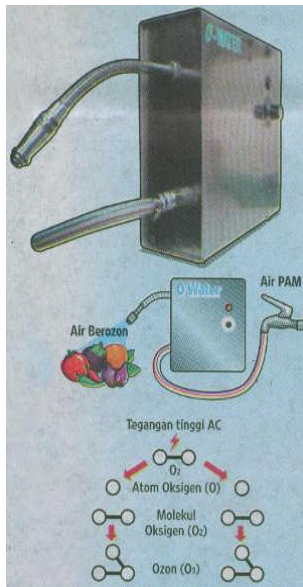
560 LIPI registered patents till 2015

Law . 18 /2002 dan Govt  
Regulation No. 20 /2005

R&D Results must be disseminate to  
industry and other users for people  
wellfafa



# RESEARCH FACILITIES



Baruna Jaya - LIPI Research Ship





# COOPERATION

Japan Society for the Promotion of Science (JSPS), Jepang; Chinese Academy of Sciences (CASS), China; the Royal Botanic Garden Edinburgh; Academy of Sciences of the Czech Republic; The Korea Research Institute of Standards and Science of the Republic of Korea (KRISS); Kyushu University; The Deutsche Forschungsgemeinschaft; The National Museum of Natural History Naturalis, Leiden, the Netherlands; The International Rice Research Institute (IRRI); Koninklijk Instituut Voor Taal-, Land-En Volkenkunde (KITLV); Guangxi Botanic Garden of Medicinal Plant; Korea Ocean Research and Development Institute; Kyoto University; Chiba University; Research Institute for Humanity and Nature (RIHN); Fraunhofer (Gesellschaft Zur Forderung Der Angewandten Forschung e. V.); Korea Research Institute of Standards and Science, Korea; Man of Forest Foundation (MOF); Georg-August Universität Göttingen; Regents of University of California; Earth Observatory, Nanyang Technological University; Nadaoka Laboratory, Graduate School of Information Science and Engineering; Swiss German University; Hoseo University, Korea Selatan; Department of Ecology and Evolutionary Biology University of California; Sookmyung University; KOICA; Tokyo University of Agriculture, Japan; Flinders; JICA; PCG- Portugal; Universiti Putera Malaysia; The Third Institute of Oceanography, The State Oceanic Administration – PRC.

## Food Security



**Organic  
fertilizer (POH) beyonic  
LIPI.**



**Soybean seeds**



**New Variety of rice for dry land  
Varietas Inpago LIPI Go2**



**Biotek Peternakan  
Modern**

## Energy



**Micro Hydro Power Generator (PLTMH)**



**Biomass-based Bioetanol**

## Environment and Disaster

**KR ENREKANG**

**KR KUNINGAN**



**KR KATINGAN**

**KR**



**Pengembangan Kebun Raya**  
Pengembangan kebun raya daerah  
sebagai pusat konservasi *ex-situ*



**IPAG60: Penjernih Air Gambut**  
Air gambut dapat diolah menjadi air bersih  
dengan kapasitas 60 liter per menit.





**Program Rehabilitasi Terumbu Karang (COREMAP II)**



**Sistem Peringatan Dini Bencana Lingkungan Perairan**  
Sistem ini telah di-install di berapa lokasi (Danau, Waduk dan Lingkungan Perairan Tambang)

**MARITIM**



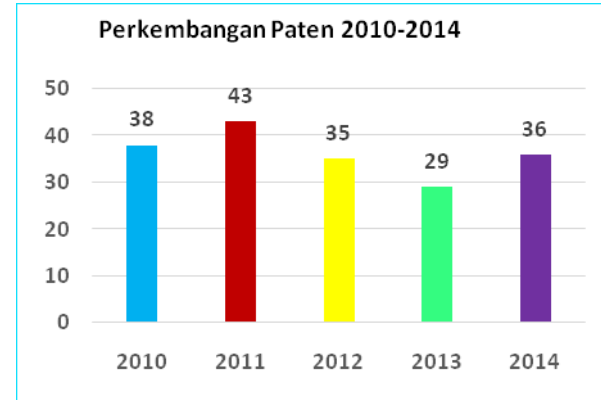
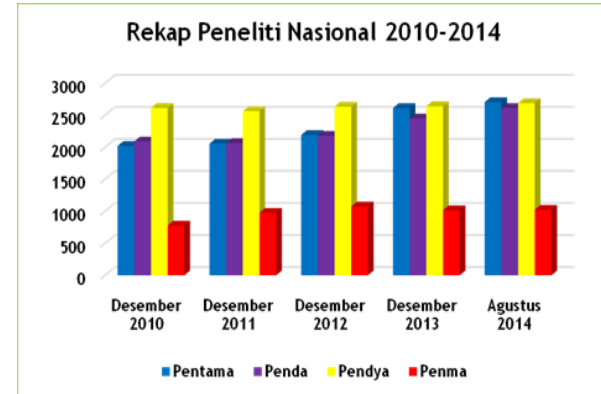
**Laboratorium Pengujian**

**Radar ISRA untuk Wilayah Pantai**



**National Metrologi Institute**  
Laboratorium metrologi LIPI sebagai nasional Institute dan laboratorium metrologi acuan nasional

**INDUSTRI**



**Perkembangan Peneliti Nasional dan Perkembangan Paten LIPI 2010-2014**

**LAINNYA**



# INOVASI

## ISRA, RADAR PENGAWAS PANTAI

Cara kerja Isra dengan memancarkan gelombang elektromagnetik yang dapat mencapai radius maksimal 64 km. Obyek yang terkena sinyal radar akan memantulkan kembali sinyal tersebut ke antena penerima Isra untuk selanjutnya diolah menjadi data digital.

Isra dapat juga digunakan untuk mengukur jarak obyek dengan kemampuan efek Doppler yang dimilikinya.

Radar Isra



Tinggi menara 200 m



Bagian luar dan dalam radar Isra



Radar Isra bergerak, ditempatkan di atas bukit



## Local licensing

### Technology :

- Patent registered No. P00201000878
- Coastal Surveillance Radar
- Supporting by RISTEK in terms of research funding

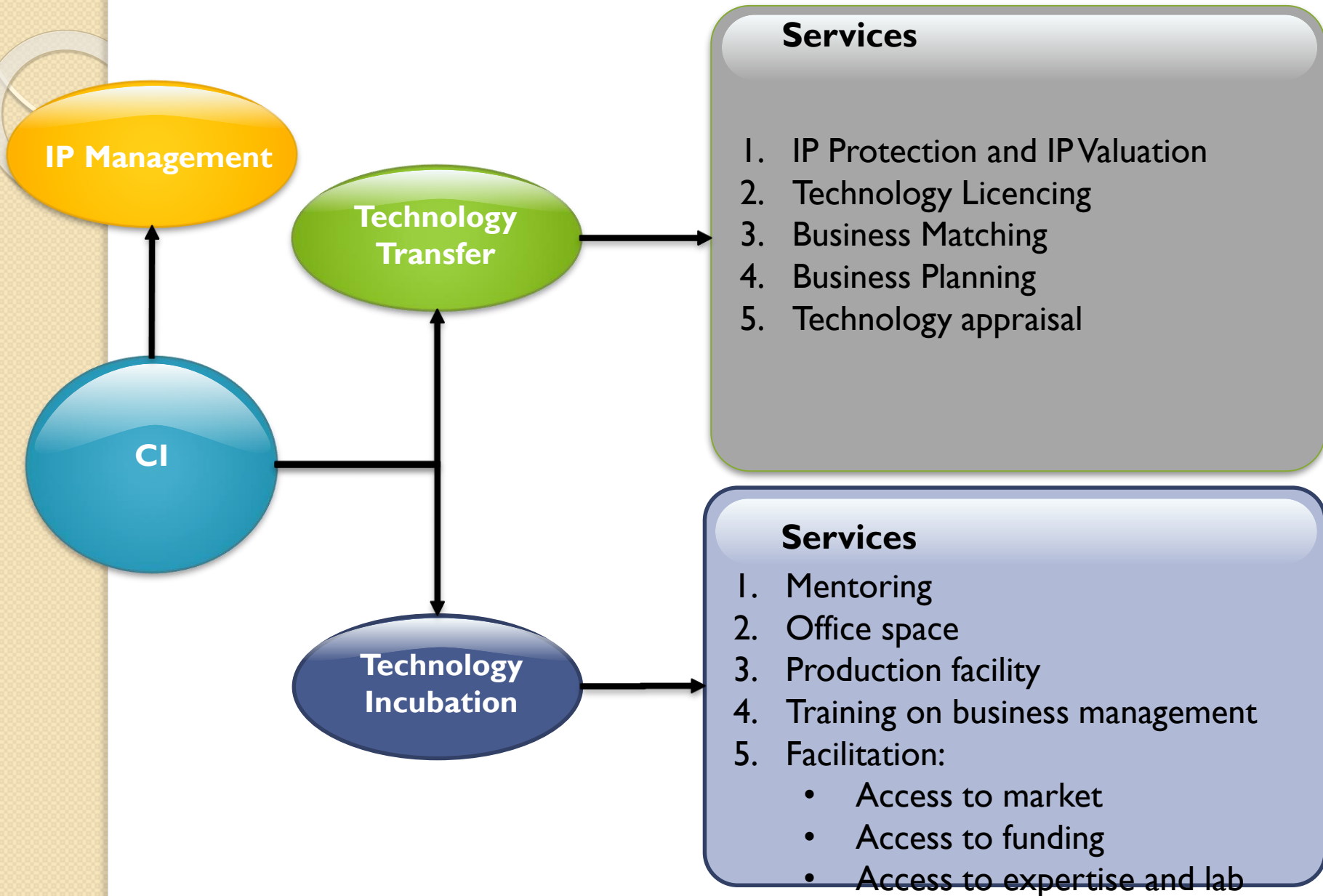
### Technology Transfer Means :

- Licensing with exclusive rights

### Licensee :

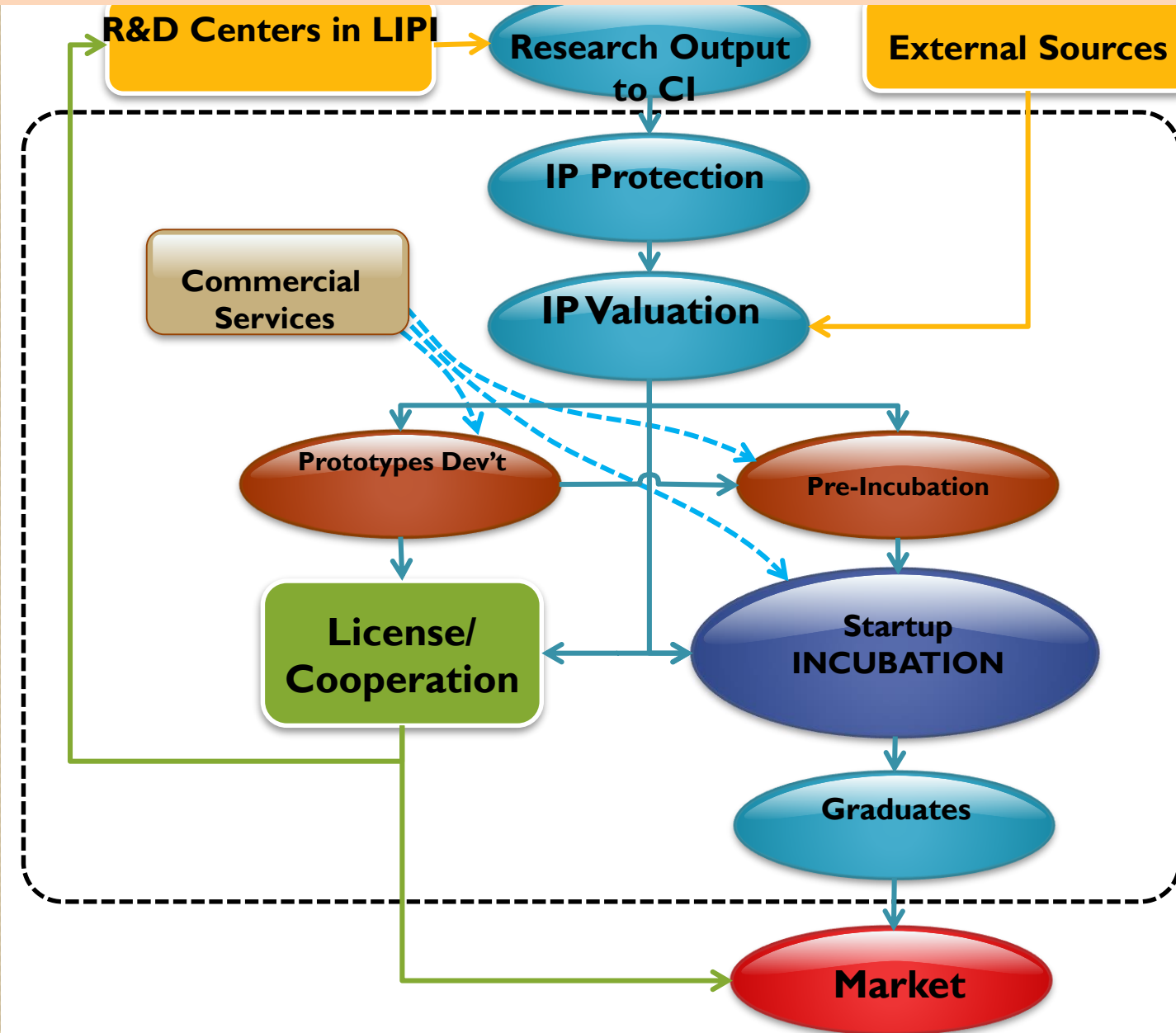
- PT. INTI
- State Enterprise with business core in ICT business.

# Services of Center for Innovation

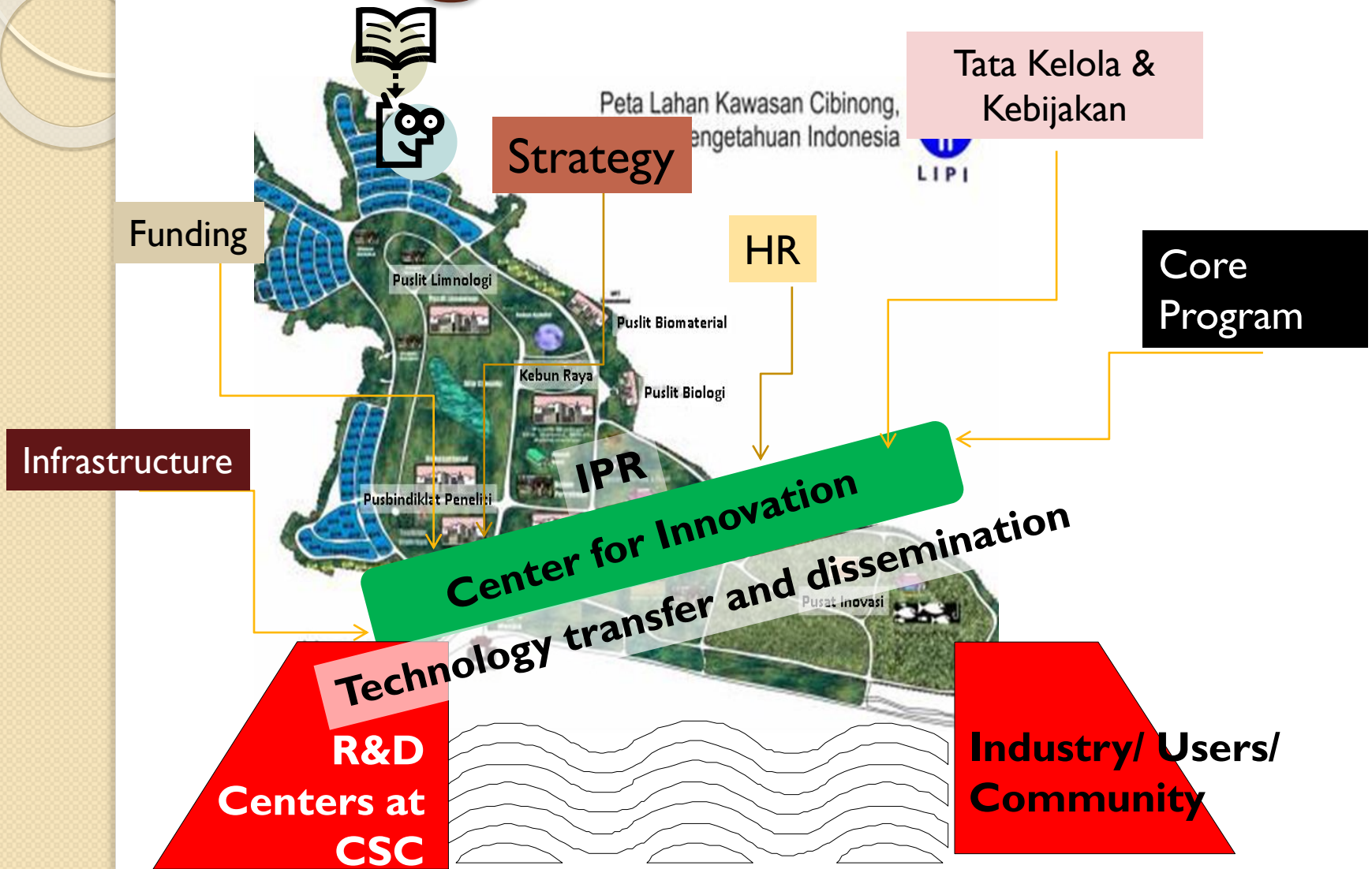




# Technology Commercialization Process in Indonesian Institute of Sciences



# Cibinong STP LIPI



# Objectives of Cibinong STP LIPI 2015-2019

## Objectives

- To accelerated the growth of technological innovation-based industry as a significant pillar or economy in the region
  - Creating a conducive innovation ecosystem
    - Policy instruments and regulation
    - Infrastructure
    - networking

To accelerate the development and transfer of technology from technology provider to industri and society

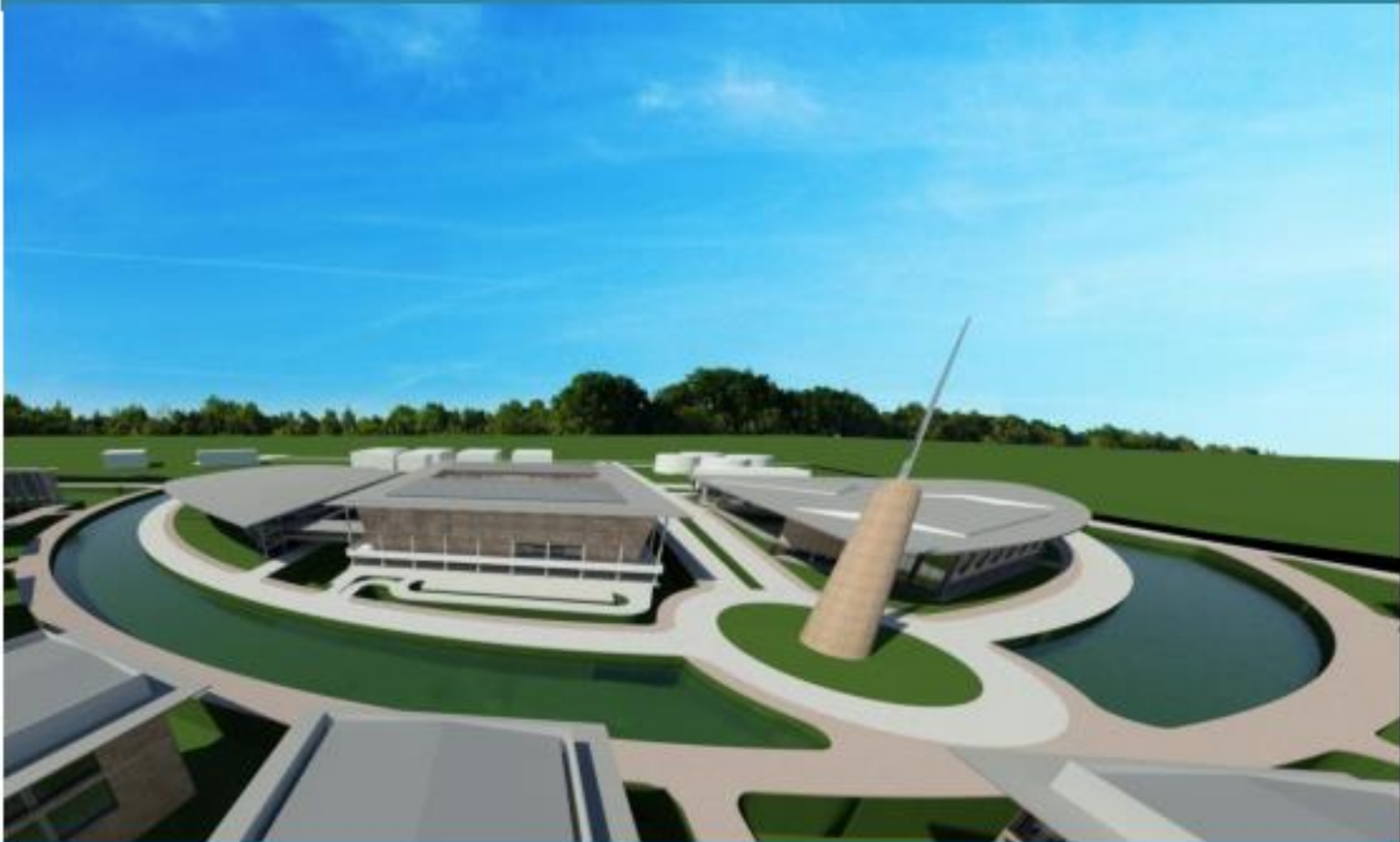
- Commercialiation and dissemination



# Cibinong STP LIPI



**SITE PLAN CIBINONG NATONAL SCIENCE AND TEHCNOLOGY PARK - LIPI**



11 November 2015

# CIBINONG NATIONAL SCIENCE AND TECHNOLOGY PARK LEMBAGA ILMU PENGETAHUAN INDONESIA (LIPI)



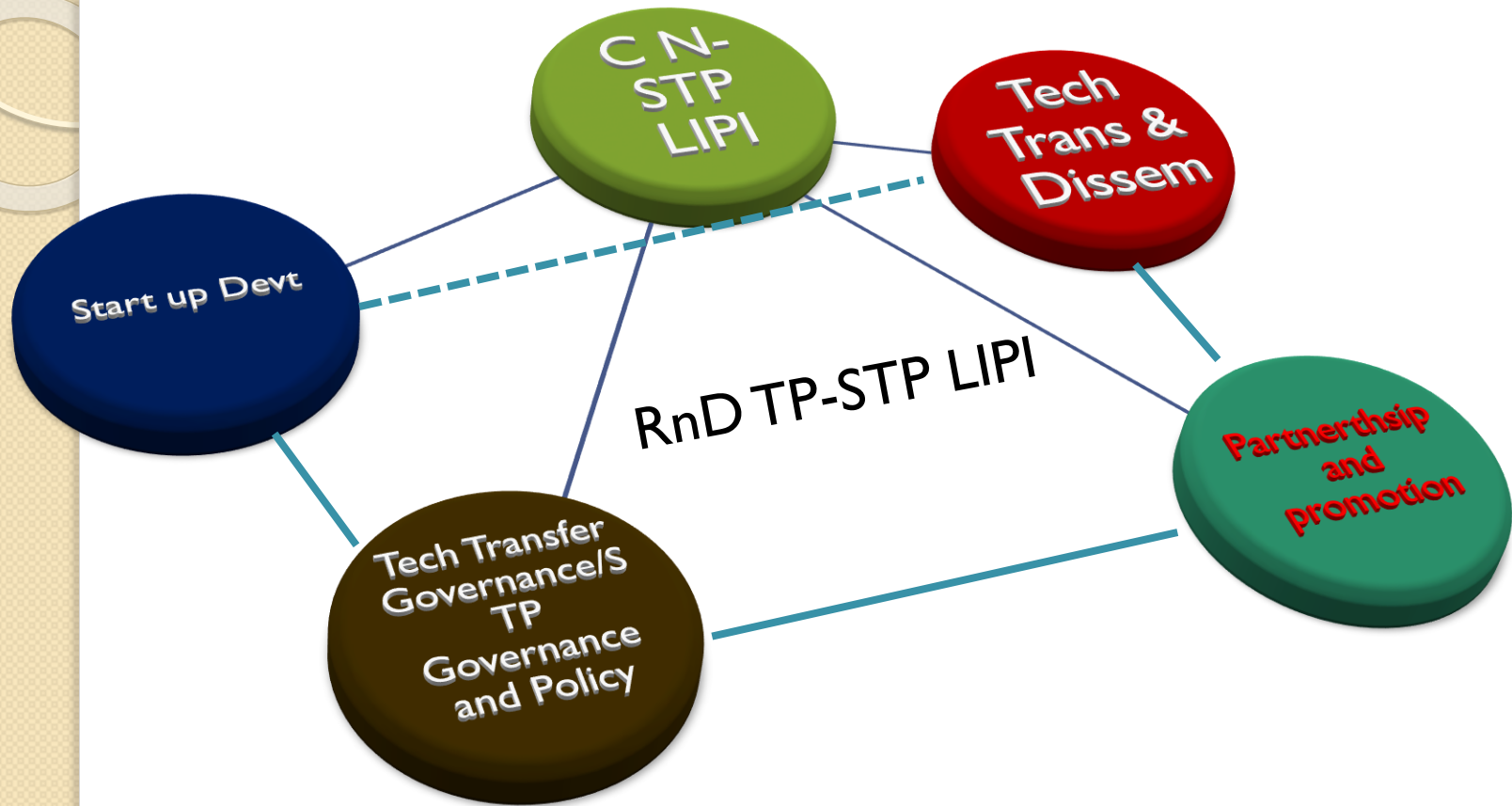
- A. Pusat Inovasi (saat ini): Atas-Manajemen Kekayaan Intelektual, Inkubasi, dan Alih Teknologi; Bawah-Tenant Inkubator, display produk
- B. Workshop: ruang produksi skala terbatas untuk tenan Inkubator
- C. Pilot plant: Produksi skala pilot untuk tenant STP, start up, lemilit, UKM

- D. Kantor, ruang pengembangan dan ruang produksi skala terbatas untuk industri tenant STP
- E. STP Gues House
- F. Convention Center, Training Center
- G. Networking Center: amenities, startup cafe, health center

Tahap I : Pilot Plant (2016); Gedung Kantor dan Produksi skala terbatas Tensnt STP (2017)

Tahap 2 : STP Gues House (2018), Conventian Center, Technopreneurhsip Training Center, dan Newtoarking center (2019)

# Cibinong N-STP Strategy



**Diamond Program C N- STP-LIPI**



# Output of Cibinong STP LIPI 2017

Facilitation of establishment of **623 startups**;

**Dissemination of II technologies to industry , SMEs and community;**

**Implementation of 14 training packages to support tech dissemination,**

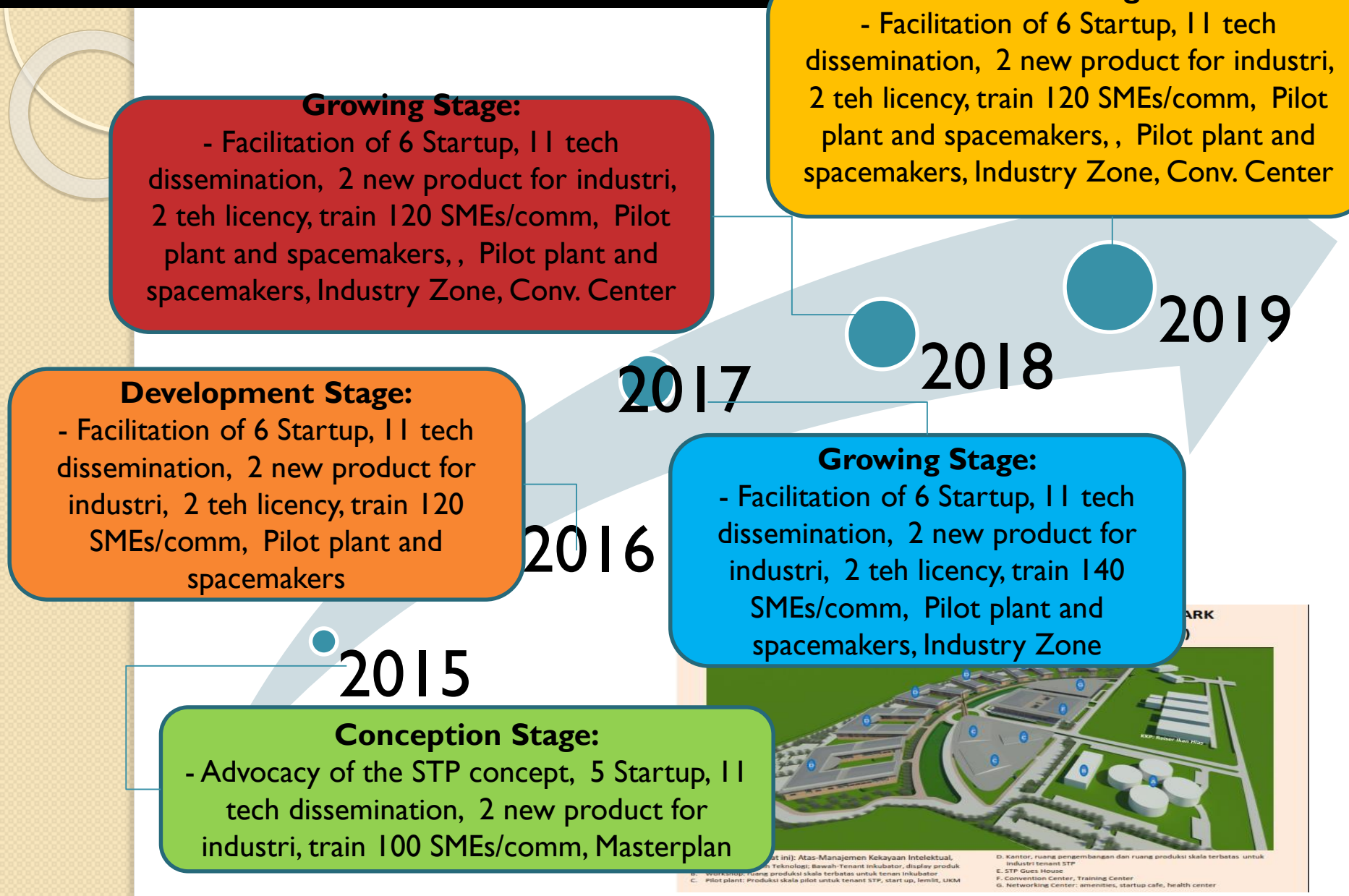
**7 technology showcase,**

Governance strengthening,

**Mentoring,**

Development of STP infrastructure (in 2 stages)

# Roadma Cibinong N-STP LIPI



# Startup/Tenant Center for Innovation LIPI

Statistik selama 3 tahun (2014 – 2017)

25

tenant

12

Inwall

10

Outwall

2

Graduate

3

Startup to be graduated

9

Startup succeed raised fund

Rp  
1,9B

Total funding raised

75+

New Employment



# Case of Commercialization of Bio-Fertilizer: The Farmers' “*Friends*”

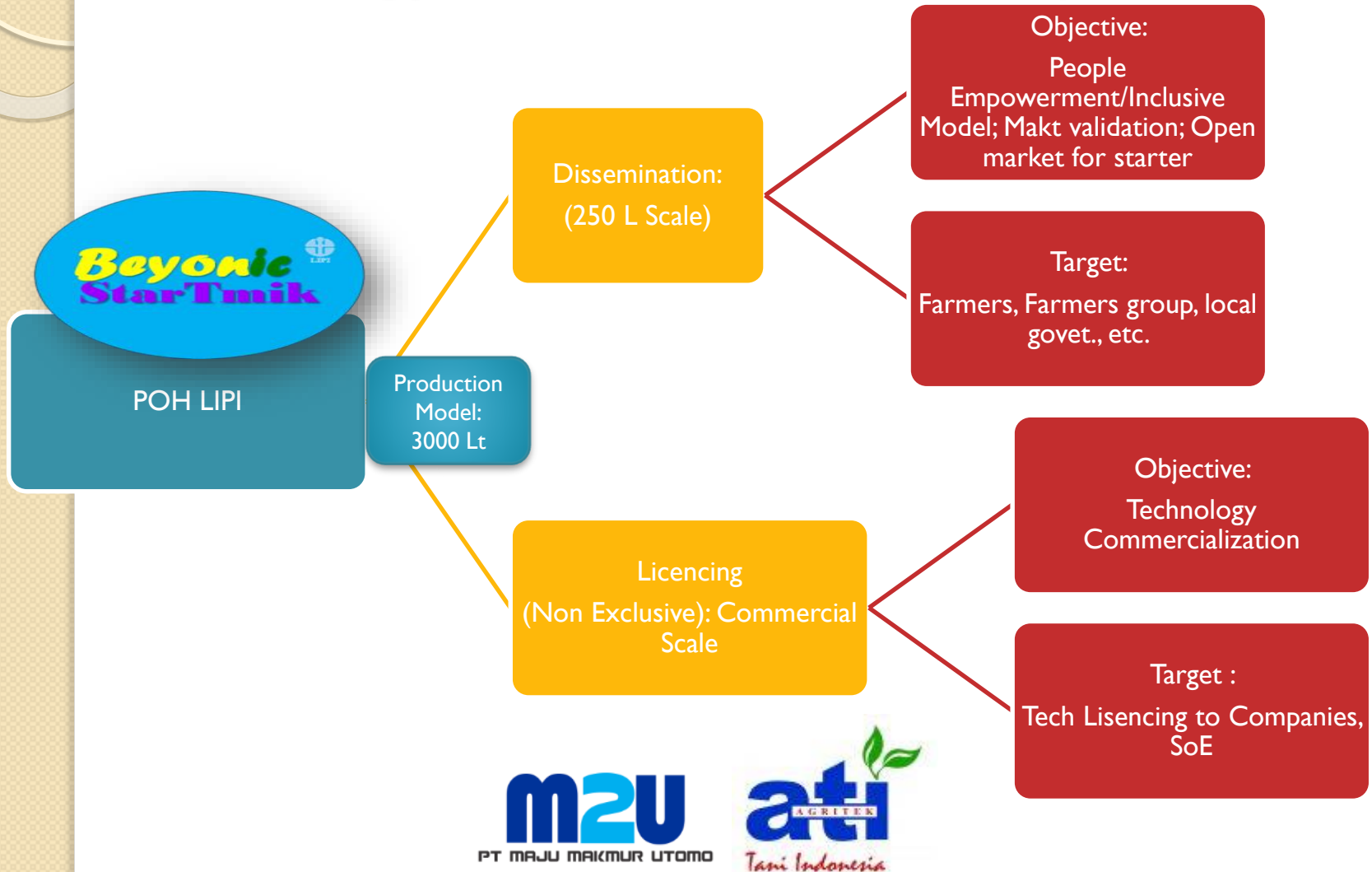


# General Description of Bio-Fertilizer

- Bio-Fertilizer (POH/ByoMi)
  - 1 registered patent
  - Consortium of more than 10 yeast
- Environmental Benefit:
  - Reduce the use of Inorganic Chemical fertilizer up to 50%
- Performance:
  - Can increase harvest between 15% to 40% -



# Technology Commercialization Strategy of Bio-Fertilizer (POH)





# Bio-Fertilizer Overall Achievement

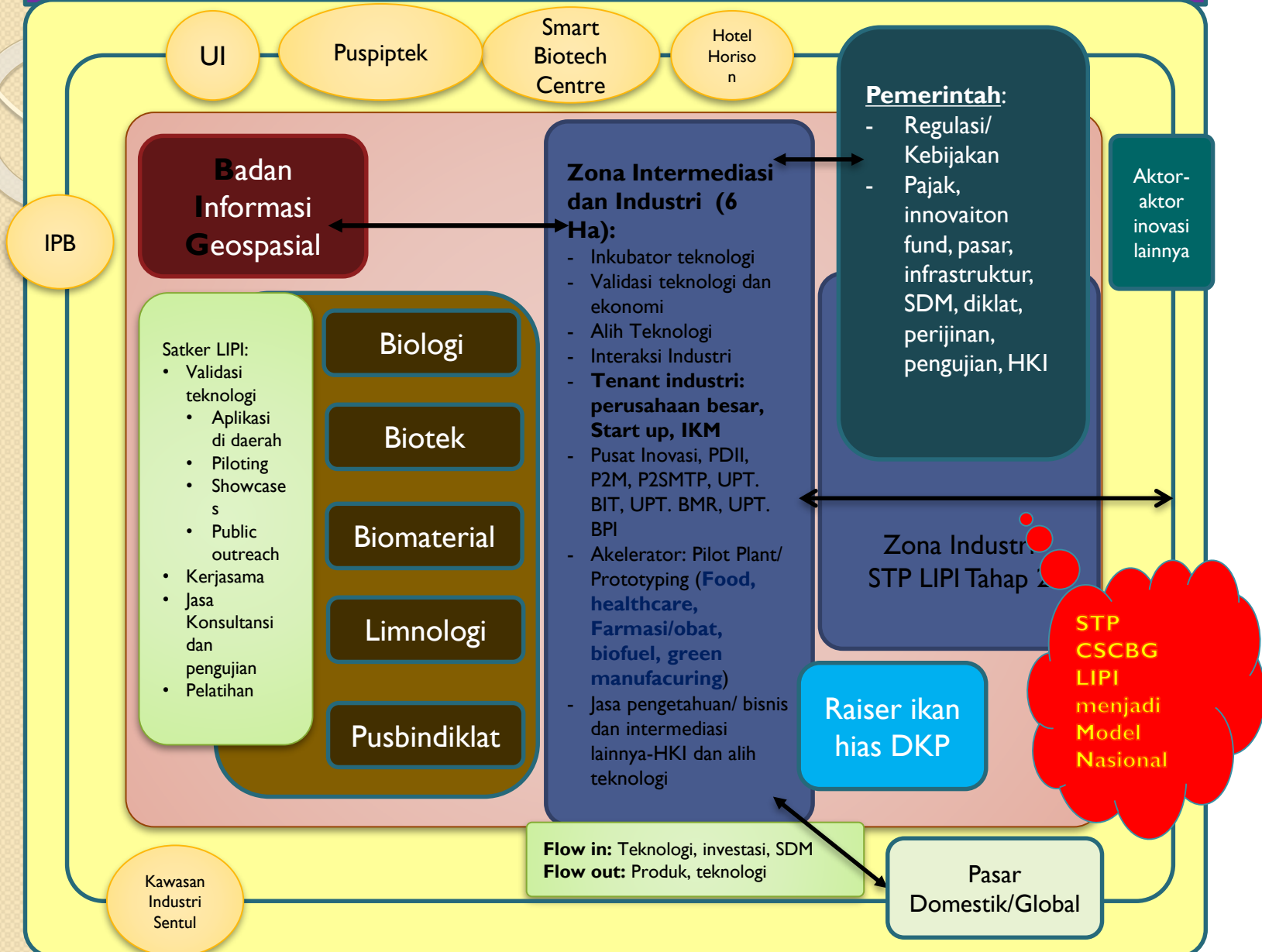
2 technology  
licences

3 Licencing  
under  
negotiation

2 New  
Companies

Disseminated  
at 68 District  
across the  
country

# GAP STP LIPI – CSC BG dan Ekosistem Inovasi Regional



# Closing Remarks

## Some Key Success Factors of Green technology commercialization

- Rapid experimentation
  - Validate technical and economical aspects
- MVP-mini/pilot scale demonstration/production
- Flexible model of technology commercialization





**THANK YOU**