

Biz Network

Serve & Connect Global Dots



Innovative Business Models & Financial Tools for Technology Commercialization



Sardorkhon Mukhamedaliev



Sardor Mukhamedaliev



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Sardor MUKHAMEDALIEV

Entrepreneur | International Speaker | Board Member | Community Leader | Global Business Networker | Consultant

90+

International Event Speaker

10K+

Participants

20

Years of Professional Experience

10K

Global C-level Network

200+

Held Events

Sardor is an entrepreneur, action-driven executive officer with unique multi-functional business leadership, entrepreneurial DNA, successful proven track record in leading multinational Telecommunication, Consumer Electronics, FMCG, Internet and Mobile Operator companies in Silk Road countries.

Creative professional with expertise in all aspects of successful sales, marketing, business development, high level government relations, sustainability and professional networking. He serves different business communities, companies worldwide, helps to scale up via creating strategic partnerships and executes business masterminds.

Founder



SM's 5AM Club, 20+ Countries



Biz Network

Education



Online MBA Courses

Corporate Career Timeline



Core Competences

- ✓ Professional Networking
- ✓ Government Relations
- ✓ Global Business Development
- ✓ Startups & Internet
- ✓ Morning Super Efficiency
- ✓ Sales Management
- ✓ Community Management
- ✓ E-commerce

Speech Performance



Languages



Volunteering



Contacts

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Biz Network

Serve & Connect Global Dots

10K+ C-level Executives Worldwide

Management
Consulting

Business Events

Professional
Networking

Panel Discussions

International Trade

Investments

Government
Relations

Go To Market
Strategy

Masterminds



@BizNetwroksm

- ✓ 20+ Countries
- ✓ Business owners & Managers
- ✓ Weekly online & Offline Events



Neurologist
Doctor Alfred



The World's Smartest
AI Robot

Innovative Business Models

Multi Sided
Platform

Prosumer

Ecommerce

Freemium



Blockchain based

Aggregator

Subscription

Peer 2 Peer

Online Educational

Innovative Business Models

Multi Sided Platform

Any company that offers services to both sides of business carries out a multi-sided business model. The perfect example is [LinkedIn](#), which provides subscription services to people to find job opportunities as well as to HR managers to find candidates for their vacancies



Ecommerce

A simple yet most promising business model, e-commerce allows buyers and sellers to connect and transact using an online platform



Prosumer

Companies enable customers to become producers themselves. The customer is integrated into the value chain and can profit from the resulting product, while the company has fewer investment costs for production and overheads. Since the consumer has a hand in production, the perceived value of the product increases



Innovative Business Models

Freemium

A mix of free and paid services, the freemium model is mostly used by tech companies in the **Software as a Service (SaaS)** or apps business model. To grow business and acquire customers, companies offer free (lite) versions to customers but for a limited time or with limited features. To unlock the upgraded features, the customer has to opt for paid services.



Subscription

This model allows the customer to get services by paying a fixed amount every month or year. In this case, the company has to provide enough value to its customer, so they visit the website over and over again.

For example, Netflix offers monthly subscriptions under the Basic plan for \$8.99/month, Standard plan for \$12.99/month, and Premium plan for \$15.99/month.

NETFLIX

amazonPrime

Aggregator

Aggregator Business Model is a network model which provides collective information about a particular service and sell them under their brand name. Under this business model, most companies provide information and sources on a single industry

Uber



aviasales

my taxi

Innovative Business Models

Online Educational

Targeting the educational industry, including students and teachers, this business model allows them to get access to educational resources via flat course fees or subscription. It can be said as a combination of freemium, course fees, and a subscription-based model

 coursera

 Khan Academy

 Udemy

Peer 2 Peer

As per this model, a company acts as a middleman between two individual parties and create value for both demand and supply side. It's different than a typical relationship of a business selling its services to consumers (B2B or B2C). It makes money through commissions. [Airbnb](#) is the right example that allows transactions between hosts and hostees.

 airbnb

 ebay

Blockchain based

The most advanced, futuristic, and modern technology of Blockchain has changed the entire landscape of transactions, involving decentralized network system on a global scale. Using a decentralized network enhances trust and allows consumers to transact peer-to-peer. Blockchain-based businesses make a profit using tokens and offer **Blockchain as a service**

 bitcoin

 ethereum



Let's Connect



Sardor Mukhamedaliev

Founder of "SM's 5AM Club" & "BizNetwork"



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